

# GOLF COURSE COMMITTEE MINUTES

## October 26, 2023 Regular Meeting

---



*The meeting was called to order by Chair Hoag at 12:00 p.m. on October 26, 2023, at Nemadji Greens View Grille 5 N. 58<sup>th</sup> Street, Superior, WI 54880, & virtually via Microsoft Teams.*

### 1. ROLL CALL

**Members Present:** Barb Hoag, Bill Anderson, Nick Ledin, Lindsey Graskey

**Members Absent:** Jack Sweeney, Troy Clark

**Advisory Members and Others Present:** Kara Czapinski, Tom Beaudry, Christian Houle, Brian Wallen, Jon Chesire\*, John Ramos

### 2. APPROVAL OF MINUTES

2.1. Golf Course Committee (Special Meeting held September 28, 2023)

**MOTION by Graskey, second by Ledin, and carried to approve the minutes from September 28, 2023.**

### 3. OLD BUSINESS

3.1. Approve 2024 proposed rates.

Beaudry conducted a brief review of the proposed rates for 2024. Notably, the weekday prices were revised to include Fridays, marking one of the most significant changes. This adjustment was influenced by the influx of players on Fridays. Additionally, senior weekday passes were introduced this year. During a discussion with Hoag, Beaudry confirmed the existence of off-season pass holders with medical concerns. In such cases, a credit is issued instead of a refund. The rates will be sent to the Finance Committee to be considered with the 2024 budget.

**MOTION by Anderson, second by Graskey, and carried to approve the 2024 proposed rates.**

3.2. Update on golf course simulator.

According to Beaudry, the simulator will be installed in October next year, as the weather is typically unfavorable during this time. However, this year it will be set up on November 6, 2023, and will be operational on November 7, 2023. Additionally, the second simulator will arrive the week of Thanksgiving. Leagues, which will consist of nearly 20 teams, are set to begin on December 4, 2023. The teams will be composed of either 4 people for 2 hour time slots or 2 people for 1 hour time slots. The presence of leagues is expected to boost food and beverage sales.

### 3.3. Update on irrigation system.

Wallen mentioned that the builders are currently finalizing the calculations for the pond work related to the irrigation system. One of the main objectives is to carry out the pond work during the winter season to minimize disruption to the golf course. Additionally, they plan to utilize a significant portion of the soil from the pond work to improve the driving range tee area and potentially provide a barrier from the westside of the course. They also intend to raise the front level of the lower tear to create a larger, level area for the tee space. Furthermore, they are considering the installation of a synthetic mat along the back edge of the driving range for the early and late seasons. Once these details are confirmed, the bid documents will proceed. The implementation of the new modern irrigation system will result in better water management and staff efficiencies. The irrigation project is projected to begin in the winter of 2024.

## 4. NEW BUSINESS

### 4.1. Recommendation to continue Golf Course Committee for 2024.

Hoag emphasizes the significance of maintaining the committee due to upcoming major projects. The dissemination of information from various entities such as the City, KemperSports, Community Clubs and Board Members holds immense importance.

Beaudry recognizes the committee as a valuable resource and values the effective communication it provides to the general public.

Anderson acknowledges the committee's substantial contributions over the years, highlighting its significant benefits.

**MOTION by Anderson, second by Graskey, and carried to approve the continuation of the Golf Course Committee for 2024.**

### 4.2. Recommendation to approve 2024 meeting dates/times.

It was discussed to continue meeting quarterly on the 4<sup>th</sup> Thursday of each month, at 12:00 PM at Nemadji Greens View Grille. In February, the meeting will be on the 5<sup>th</sup> Thursday of the month, and will be at the Government Center in Room 204. The dates for 2024 are tentatively set as follows:

- February 29, 2024
- April 25, 2024
- June 27, 2024
- August 22, 2024
- October 24, 2024

**MOTION by Anderson, second by Graskey, and carried to approve the 2024 meeting dates/times.**

- 4.3. Recommendation to add a convenience fee for those paying with a credit card.

Beaudry reviewed the credit card transactions for the year and proposed implementing a 3% fee for transactions exceeding \$500.00. Currently, there are varying rates being charged on the credit card machines. To address this, the point of sales software includes a credit card processing feature that aims to reduce the number of transactions received from vendors.

**MOTION by Graskey, second by Anderson, and carried to approve the 3% convenience fee for customers paying with a credit card for transactions over \$500.00.**

## 5. RECURRING BUSINESS

### 5.1. General Manager's Report with Profit/Loss Statement

This month, Beaudry expressed satisfaction with the progress made and the positive direction that Nemadji is heading in. There was a significant expenditure to address sewer challenges at the lift station, which were successfully resolved by Young Plumbing & Heating. Customers have shown great satisfaction with the services provided this year. Nemadji Grill is now signed up with DoorDash.

#### 5.1.1. Top 3 Manager's Concerns:

1. *Transitioning from daily play to the simulators.*
2. *Training that is associated with new credit card transactions.*
3. *Cleaning out inventory and getting ready for next season.*

#### 5.1.2 Top 3 Manager's Highlights:

1. *Nemadji's Fall Dinner is taking place on November 3, 2023.*
2. *Staff is awesome!*
3. *Excited for next year.*

### 5.2. Superintendent – Grounds/Maintenance Report

#### 5.2.1. Top 3 Superintendent's Concerns:

1. *Since September it's been wet, which has made things more challenging.*
2. *Quality and timeliness of new equipment that has been purchased.*

### 5.3. Nemadji Women's and Men's Club – Concerns/Updates

#### Hoag spoke for the Women's Club:

- 5.3.1. Has received great feedback from members who are still playing. Very excited about the updates for 2024. Pleased about food and beverage approach.

5.4. Future Agenda Items

5.4.1. Golf course simulator

5.4.2. Irrigation system

5.4.3. Snowmobile trail

5.4.4. Public comment.

5.4.5. Open Meeting Law Review with City Attorney Frog Prell

5.5. **Confirm the next meeting date as Thursday, February 29, 2024, at 12:00 p.m. in Room 204 of the Government Center.**

**6. ADJOURNMENT**

**MOTION by Anderson, second by Graskey to adjourn the meeting at 12:51 p.m.**

---

*Respectfully submitted by Kara Czapinski*

# 2024 Proposed Rates

-Weekday rate changed from Monday-Thursday to Monday-Friday

| Type of round      | Nemadji 2023 M-T | Nemadji 2024 M-F | % change M-F | Nemadji 2023 F-S | Nemadji 2024 S-S | % change S-S | Enger   | BB           | BB F-Sun | Solon       | Solon T-Sun | Lakeview    | Lakeview F-S |
|--------------------|------------------|------------------|--------------|------------------|------------------|--------------|---------|--------------|----------|-------------|-------------|-------------|--------------|
| 18 holes walking   | \$30.00          | \$32.00          | 6.60%        | \$32.00          | \$37.00          | 15.56%       | \$32.00 | \$50.00      | \$55.00  | \$31.00     | \$35.00     | \$30.00     | \$34.00      |
| 9 Holes Walking    | \$23.00          | \$25.00          | 8.60%        | \$25.00          | \$28.00          | 12.00%       | \$24.00 | \$27.00      | \$30.00  | \$17.00     | \$21.00     | \$19.00     | \$22.00      |
| Senior 18 walking  | \$26.00          | \$27.00          | 3.80%        | \$28.00          | \$32.00          | 14.28%       | \$28.00 | \$50.00      | \$55.00  | \$23.00     | \$35.00     | \$25.00     | \$28.00      |
| Senior 9 walking   | \$19.00          | \$20.00          | 5.20%        | \$21.00          | \$23.00          | 9.52%        | \$22.00 | \$27.00      | \$30.00  | \$17.00     | \$21.00     | \$16.00     | \$18.00      |
| Junior 18 walking  | \$16.00          | \$17.00          | 6.00%        | \$18.00          | \$20.00          | 11.11%       | \$15.00 | \$50.00      | \$55.00  | \$18.00     | \$35.00     | \$25.00     | \$25.00      |
| Junior 9 walking   | \$9.00           | \$10.00          | 11.00%       | \$11.00          | \$12.00          | 9.09%        | \$10.00 | \$27.00      | \$30.00  | \$12.00     | \$21.00     | \$16.00     | \$16.00      |
| Cart fee 18        | \$18.00          | \$20.00          | 11.00%       | \$18.00          | \$20.00          | 11.00%       | \$20.00 | \$25.00      | \$30.00  | \$18.00     | \$18.00     | \$16.00     | \$17.00      |
| cart fee 9         | \$11.00          | \$12.00          | 9.00%        | \$11.00          | \$12.00          | 9.00%        | \$14.00 | \$13.00      | \$15.00  | \$9.00      | \$9.00      | \$10.00     | \$11.00      |
| Players card price | \$65.00          | N/A              | N/A          | \$65.00          | N/A              | N/A          | \$60.00 | N/A          | N/A      | N/A         | N/A         | N/A         | N/A          |
| Twilight riding    | \$29.00 6PM      | \$30.00          | 3.00%        | \$29.00 6PM      | \$30.00          | 3.00%        | N/A     | \$39.00 5:30 | \$39.00  | \$25.00 3PM | \$25.00 3pm | \$29.00 6PM | \$29.00 6PM  |
| Twilight walking   | \$17.00          | \$18.00          | 6.00%        | \$17.00          | \$18.00          | 6.00%        | N/A     | \$39.00      | \$39.00  | \$15.00     | \$15.00     | \$19.00     | \$19.00      |
| Small range balls  | \$5.00           | \$5.00           | 0.00%        | \$5.00           | \$5.00           | 0.00%        | \$7.00  | \$9.00       | \$9.00   | N/A         | N/A         | \$6.00      | \$6.00       |
| large range balls  | \$7.00           | \$9.00           | 29.00%       | \$7.00           | \$9.00           | 29.00%       | \$13.00 | \$15.00      | \$15.00  | N/A         | N/A         |             | N/A          |

# 2024 Season Pass

-New senior limited pass option

-Intermediate pass age changed from 24 to 23

| Pass Type       | Nemadji 2023 | Nemadji 2024 | % change | Enger       | BB      | Solon   | lakeview |
|-----------------|--------------|--------------|----------|-------------|---------|---------|----------|
| Family          | \$1,450      | \$1,450      | 0.00%    | \$1,450     | \$1,499 | \$1,300 | \$1,089  |
| Adult           | \$875        | \$1,000      | 14.28%   | \$825       | \$999   | \$850   | \$659    |
| Adult limited   | \$750        | \$750        | 0.00%    |             |         |         |          |
| Senior 60       | \$725        | \$825        | 13.79%   | \$725       | \$699   |         | \$549    |
| Senior couple   | \$1,300      | \$1,300      | 0.00%    | \$1,240     |         |         | \$891    |
| inter 19-23     | \$375        | \$500        | 33.33%   | \$325 18-21 |         |         | \$330    |
| junior 16-18    | \$250        | \$250        | 0.00%    | \$150 17U   |         | \$190   | \$176    |
| junior 15U      | \$75         | \$75         | 0.00%    |             |         |         |          |
| Cart one seat   | \$650        | \$650        | 0.00%    | \$650       | \$499   |         | \$452    |
| Cart limited    | \$575        | \$575        | 0.00%    |             |         |         |          |
| Cart couple     | \$800        | \$800        | 0.00%    | \$850       | \$699   |         | \$891    |
| *Senior Limited | N/A          | \$650        | N/A      |             |         |         |          |



## Proposed Rates 2024

### Daily Rates Monday -Friday

| M-F           | 2023 daily | 2024 daily2 | \$ change | % change |
|---------------|------------|-------------|-----------|----------|
| green fee 9   | \$23       | \$25        | \$2       | 9%       |
| green fee 18  | \$30       | \$32        | \$2       | 7%       |
| senior 9      | \$19       | \$20        | \$1       | 5%       |
| senior 18     | \$26       | \$27        | \$1       | 4%       |
| jr 9          | \$9        | \$10        | \$1       | 11%      |
| jr 18         | \$16       | \$17        | \$1       | 6%       |
| cart 9        | \$11       | \$12        | \$1       | 9%       |
| cart 18       | \$18       | \$20        | \$2       | 11%      |
| range small   | \$5        | \$5         | \$0       | 0%       |
| range large   | \$7        | \$9         | \$2       | 29%      |
| twilight walk | \$17       | \$18        | \$1       | 6%       |
| twilight ride | \$29       | \$30        | \$1       | 3%       |

### Daily Rates Saturday/Sunday/Holidays

| Weekend/Holiday | 2023 | 2024 | \$  | % change |
|-----------------|------|------|-----|----------|
| green fee 9     | \$25 | \$28 | \$3 | 12%      |
| green fee 18    | \$32 | \$37 | \$5 | 16%      |
| senior 9        | \$21 | \$23 | \$2 | 10%      |
| senior 18       | \$28 | \$32 | \$4 | 14%      |
| jr 9            | \$11 | \$12 | \$1 | 9%       |
| jr 18           | \$18 | \$20 | \$2 | 11%      |
| cart 9          | \$11 | \$12 | \$1 | 9%       |
| cart 18         | \$18 | \$20 | \$2 | 11%      |
| range small     | \$5  | \$5  | \$0 | 0%       |
| range large     | \$7  | \$9  | \$2 | 29%      |
| twilight walk   | \$17 | \$18 | \$1 | 6%       |
| twilight ride   | \$29 | \$30 | \$1 | 3%       |



### Season Passes

| Season              | 2023    | 2024    | \$    | % change | Total sold 2023 | Total sold 2022 |
|---------------------|---------|---------|-------|----------|-----------------|-----------------|
| Family              | \$1,450 | \$1,450 | \$0   | 0%       | 10              | 8               |
| Adult               | \$875   | \$1,000 | \$125 | 14%      | 104             | 108             |
| Adult limited       | \$750   | \$750   | \$0   | 0%       | 10              | 16              |
| Senior              | \$725   | \$825   | \$100 | 14%      | 176             | 189             |
| Senior couple       | \$1,300 | \$1,300 | \$0   | 0%       | 16              | 18              |
| intermediate 19-23  | \$375   | \$500   | \$125 | 33%      | 171             | 110             |
| junior 16-18        | \$250   | \$250   | \$0   | 0%       | 23              | 26              |
| junior 15U          | \$75    | \$75    | \$0   | 0%       | 46              | 79              |
| Cart                | \$650   | \$650   | \$0   | 0%       | 111             | 118             |
| cart limited        | \$575   | \$575   | \$0   | 0%       | 27              | 30              |
| cart couple         | \$800   | \$800   | \$0   | 0%       | 15              | 17              |
| senior limited(New) | \$0     | \$650   | \$650 | N/A      | 0               | 0               |